

# CoConstruct

## + QuickBooks®

### Mobilize Your Field Ops

### + Streamline Your Job-Cost Accounting



Donny Wyatt - CoConstruct



Diane Gilson – Info Plus Accounting





## Donny Wyatt

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- **Founder, CEO and Product Developer**
- **12 Years In Business**
  - *3,400 + Customers World Wide*
  - *3.2MM User Log-ins*
  - *50K New Projects Added in 2016*
  - *42K New Change Orders in 2016*
  - *2.2MM Comments & Messages*
  - *1.4MM Files & Photos*
- **Cater to Custom Builders & Remodelers**
- **Certifications and Awards:**
  - *# 1 Highest Rated Custom Builder & Remodeler Software by Software Advice a Gartner Company*
  - *Industry Award-Winning Top Product 7 Years Running by Constructech Top Product Picks*
  - *100% Customer Support Satisfaction Rating*
  - *Inc. 500 List 4 Years Running*

## Diane Gilson

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- **Consultant, Trainer, Speaker, Author & Product Developer**
- **Extensive Accounting Background**
  - *16 years public accounting*
  - *13 years banking*
  - *Founder of Info Plus Accounting in 1994*
- **22+ Years Working with Business Owners & Accounting Staff to Develop Job-Cost & Management Accounting Systems**
- **Certifications and Awards:**
  - *Certified Advanced & Enterprise ProAdvisor*
  - *Certified QuickBooks ProAdvisor*
  - *2014-15-16-17 Top 100 ProAdvisor*
  - *2016 Top Niche Practice ProAdvisor*
  - *Registered CPA*
  - *Certified Internal Auditor*

## The 3 Cs

### **COORDINATE** *your projects*

- Scheduling
- ToDos
- Punchlist and Warranty
- Specs and Selections
- Files and Photos
- Bidding
- Job Log
- Time Clock

### **COMMUNICATE** *with clients and crew*

- Lead Tracking
- Proposals
- Specs and Selections
- Change Orders
- Client and Sub Portal
- Team, Client, and Sub Messaging
- Bidding
- Files and Photos

### **CONTROL** *your financials*

- Estimates
- Proposals
- Bidding
- Budgets and Forecasts
- Change Orders
- Time Clock
- QuickBooks Integration

## Today We Will Learn About:

- The value of on-line technology to simplify and integrate your financial project management and accounting information
- “Items” are the secret to Job Costing
- The role Purchase Orders play in driving speed, accuracy and control for your business



## Poll #1:

Job-Cost Reporting –  
Actual \$



# CoConstruct + QuickBooks® - Mobilize Your Field Ops + Streamline Your Job-Cost Accounting

## BEGINNING WITH THE END IN MIND

### CO-CONSTRUCT – IN THE FIELD

Sherry's Cabin

Overview Financials Schedule Selections Change Orders Files & Photos To-dos Messages Job t

### Financials

Estimate Bids **1** Summary Budget

ⓘ This is a fixed price project. Clients cannot see this budget.

	Accounting Code	Original Budget	Revised Budget	Actuals to-date	Complete	Projected Total	Price/sq. ft.	% of Total	Diff. from Rev. Budget	Projected Cost to Complete
>	1010 - Building Permits	1,494.30	1,494.30		<input type="checkbox"/>	1,494.30		0.31	0.00	1,494.30
>	1110 - Blueprints	27,054.00	27,054.00		<input type="checkbox"/>	27,054.00		5.55	0.00	27,054.00
>	1120 - Surveys	500.00	500.00		<input type="checkbox"/>	500.00		0.10	0.00	500.00
>	1210 - Lot clearing	2,500.00	2,500.00		<input type="checkbox"/>	2,500.00		0.51	0.00	2,500.00
>	1400 - Temporary Electric	450.00	450.00		<input type="checkbox"/>	450.00		0.09	0.00	450.00
>	1430 - Water service	450.00	450.00		<input type="checkbox"/>	450.00		0.09	0.00	450.00
>	1450 - Sewer system	450.00	450.00		<input type="checkbox"/>	450.00		0.09	0.00	450.00
>	2000 - Excavation and backfill	20,250.00	20,250.00		<input type="checkbox"/>	20,250.00		4.15	0.00	20,250.00
>	2100 - Footings and foundation	12,342.00	12,342.00		<input type="checkbox"/>	12,342.00		2.53	0.00	12,342.00
>	3110 - Lumber - 1st package	5,685.00	5,685.00		<input type="checkbox"/>	5,685.00		1.17	0.00	5,685.00
>	3120 - Lumber - 2nd package	5,875.00	5,875.00		<input type="checkbox"/>	5,875.00		1.21	0.00	5,875.00

### BUDGET VS. ACTUAL VARIANCE REPORT

DETAIL  
SHOWN  
BY  
JOB  
STAGE



### QUICKBOOKS – IN THE OFFICE

12:49 PM  
07/03/02

Sample Builders/Remodelers, Inc.  
6. Job Estimates vs. Actuals Detail for s815 Tedman  
All Transactions

Service	Est. Cost	Act. Cost	(\$ Diff.	Est. Revenue	Act. Revenue	(\$ Diff.
aa.INCOME						
002.REM-RE'S'L						
0020.RM Depos	0.00	0.00	0.00	10,000.00	10,000.00	0.00
0021.Inv 1	0.00	0.00	0.00	10,000.00	10,000.00	0.00
0029.Finl Inv	0.00	0.00	0.00	10,000.00	10,000.00	0.00
Total 002.REM-RE'S'L	0.00	0.00	0.00	30,000.00	30,000.00	0.00
Total aa.INCOME	0.00	0.00	0.00	30,000.00	30,000.00	0.00
am.BLDGPROCES						
07.PROJ MGMT						
070a.Proj mgt	50.00	21.99	(28.01)	0.00	0.00	0.00
071a.Estimate	0.00	22.13	22.13	0.00	0.00	0.00
072a.Suprvsn	200.00	143.85	(56.15)	0.00	0.00	0.00
078a.ChgOrdr	0.00	9.89	9.89	0.00	0.00	0.00
082a.Orders	0.00	92.61	92.61	0.00	0.00	0.00
Total 07.PROJ MGMT	250.00	290.47	40.47	0.00	0.00	0.00
12.DESIGN/ENG						
120a.Design/E	0.00	24.74	24.74	0.00	0.00	0.00
Total 12.DESIGN/ENG	0.00	24.74	24.74	0.00	0.00	0.00
14.EXTER PREP						
148d.Eq rent	50.00	0.00	(50.00)	0.00	0.00	0.00
Total 14.EXTER PREP	50.00	0.00	(50.00)	0.00	0.00	0.00
16.DEMO+PREP						
160a.Dmo/prep	0.00	8.80	8.80	0.00	0.00	0.00
Total 16.DEMO+PREP	0.00	8.80	8.80	0.00	0.00	0.00
19.TRASH						
190d.Trash	100.00	17.50	(82.50)	0.00	0.00	0.00
Total 19.TRASH	100.00	17.50	(82.50)	0.00	0.00	0.00
28.FRAMING						
280a.Framing	640.00	1,101.11	461.11	0.00	0.00	0.00
280c.Framing	500.00	901.31	401.31	0.00	0.00	0.00
Total 28.FRAMING	1,140.00	2,002.42	862.42	0.00	0.00	0.00

### ESTIMATE VS. ACTUAL VARIANCE REPORT

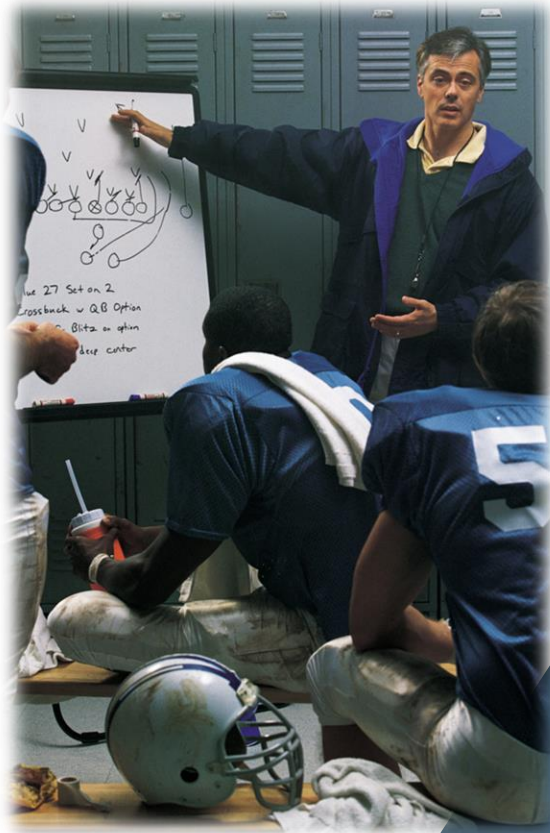


## Poll #2:

Job-Cost Reporting –  
Estimated vs. Actual \$



## WHY ARE VARIANCE REPORTS SO IMPORTANT?



### Use Estimated vs. Actual Cost Reports for:

- ✓ Monitoring income/cost as jobs are underway
- ✓ Taking corrective actions as jobs progress
- ✓ After the fact – continual improvement!
  - What went right? How do we build on the “good stuff”?
  - What went wrong? How do we avoid repeating those problems?
  - Feedback to Team Members (+ or -)
  - Feedback to Estimators (+ or -)

Who?  
What?  
Where?  
When?  
Why?  
How?

+ Use Results to Manage and Control Company Focus, Direction, and Profitability!



## CO+CONSTRUCT ESTIMATES



### CO+CONSTRUCT ESTIMATES

#### Job Phase A ( e.g. Foundation)

- Labor Hrs - Payroll (Details)
- Subs (Details)
- Materials (Details)
- Other (Details)

#### Job Phase B (e.g. Framing)

- Labor Hrs – Payroll (Details)
- Subs (Details)
- Materials (Details)
- Other (Details)

*Etc.*

# CoConstruct + QuickBooks® - Mobilize Your Field Ops + Streamline Your Job-Cost Accounting

Sherry's Cabin

## SAMPLE CO+CONSTRUCT ESTIMATE

Overview Financials Schedule Selections Change Orders Files & Photos To-dos Messages Job Log Warranty Setup

### Financials

Estimate Bids 1 Summary Budget

+ Add items Configure Markup/Margin Save

Total sq. ft.	Base Price (Update)	Est. Profit (20.61%)	Est. Total
Add	\$460,000.00	\$98,909.59	\$479,924.00

Copy items from selection template				Qty.	Units	Unit Cost	Ext. Cost	Cost Type	Accounting Code	Margin ⓘ		Total Price	Price/sq. ft.	% of Total	Not
Add new specification/selection item															
01 Design, Engineering & Surveying							\$500.00				\$125.00	\$625.00		0.13%	
▼	1.03 Surveying	≡					\$500.00				\$125.00	\$625.00		0.13%	
	Stake foundation corners on lot	≡	▼	1	each ▼	400.00	400.00	Subcontract ▼	1120 - Surveys ▼	20%	100.00	500.00		0.10%	
	Re-do staking	≡	▼	1	each ▼	100.00	100.00	Subcontract ▼	1120 - Surveys ▼	20%	25.00	125.00		0.03%	
02 Permits & Fees							\$1,494.30				\$373.58	\$1,867.88		0.39%	
▼	2.01 Building Permit	≡					\$1,494.30				\$373.58	\$1,867.88		0.39%	
	Admin time to file permit application	≡	▼	2.5	hours ▼	75.00	187.50	Labor ▼	1010 - Building... ▼	20%	46.88	234.38		0.05%	
	Municipal building permit fee	≡	▼	2,420	s.f. ▼	0.54	1,306.80	Other ▼	1010 - Building... ▼	20%	326.70	1,633.50		0.34%	The
03 Admin & General Requirements							\$30,654.00				\$7,663.50	\$38,317.50		7.98%	
▼	3.01 Jobsite Requirements	≡					\$28,854.00				\$7,213.50	\$36,067.50		7.52%	
	Portable toilet	≡	▼	6	months ▼	109.00	654.00	Equipment ▼	1110 - Blueprints ▼	20%	163.50	817.50		0.17%	
	Dumpster 30 yd. - tipping fee	≡	▼	3	each ▼	600.00	1,800.00	Other ▼	6200 - Final gr... ▼	20%	450.00	2,250.00		0.47%	
	Supervision labor	≡	▼	22	weeks ▼	1,200.00	26,400.00	Labor ▼	1110 - Blueprints ▼	20%	6,600.00	33,000.00		6.88%	
▼	3.02 Post-Construction Cleaning	≡					\$1,800.00				\$450.00	\$2,250.00		0.47%	

**CO+CONSTRUCT ESTIMATES** → **QUICKBOOKS ESTIMATES**  
= **NED2** (*Never Enter Data Twice*) **MAGIC**

**Co-Construct Estimate**

**Job Phase A**

- Labor (Details)
- Subs (Details)
- Materials (Details)
- Other (Details)

**Job Phase B**

- Labor (Details)
- Subs (Details)
- Materials (Details)
- Other (Details)

*Etc.*

Sync

**QuickBooks Job Estimate**

**Job Phase A**

- Labor (Details)
- Subs (Details)
- Materials (Details)
- Other (Details)

**Job Phase B**

- Labor (Details)
- Subs (Details)
- Materials (Details)
- Other (Details)

*Etc.*

## ESTIMATES IN QUICKBOOKS ARE BASED ON (& REQUIRE) “ITEMS”...

Customer: Job #0118-Smith ☒ Estimate Active Template: Customize 1.INTERNAL USE O...

Date: 09/30/20 xx Estimate #: 51

**ESTIMATE-INTERNAL USE ONLY**

Prepared for:

**Cost + Markup = Price**

Terms: Prepared by: Approved by:

Item	Description	Vendor	Units	\$/Unit	Total cost	Markup	Price	Tax
ESTIMATED COSTS & PRICE								
am.BLDGPROC...	Project management-D/L-payroll	Internal	8	500.00	4,000.00	50.0%	6,000.00	Non
am.BLDGPROC...	Footings & foundations-materials	PourBo...		2,000.00	2,000.00	50.0%	3,000.00	Non
am.BLDGPROC...	Electrical wiring-materials	TBD		5,500.00	5,500.00	50.0%	8,250.00	Non
Customer Message: Estimated prices are valid for 30 days from Estimate					Tax: None (0.00)	0.00		
<b>TOTAL</b>					<b>11,500.03</b>	<b>5,750.00</b>	<b>17,250.03</b>	

To be e-mailed Customer Tax Code: Non

Memo:

Save & Close Save & New Clear

## ITEMS – THE SECRET TO JOB-COSTING IN QUICKBOOKS

### WHAT are Items?

- Customizable QuickBooks “BUILDING BLOCKS” that are LINKED to ACCOUNTS
- **SERVICE ITEMS (one type):**
  - ✓ Can be linked to a **SINGLE account, OR**
  - ✓ Depending on your needs, can be linked to **TWO different accounts**
- **YOU DECIDE** on its **Name/Number** and **account-linking**

The screenshot shows the 'Service' item setup window in QuickBooks. The 'TYPE' dropdown is set to 'Service'. The 'Item Name/Number' field contains '161b.Demo wrk'. The 'Subitem of' checkbox is checked, and the dropdown shows 'am.BLDGPROCES:16.DEM...'. The 'UNIT OF MEASURE' section has an 'Enable...' button. The 'This service is used in assemblies or is performed by a subcontractor or partner' checkbox is checked. The 'PURCHASE INFORMATION' section includes 'Description on Purchase Transactions' (Tear out/off/down-contracted), 'Cost' (0.00), 'Expense Account' (S.53P - Contracted ser...), and 'Preferred Vendor'. The 'SALES INFORMATION' section includes 'Description on Sales Transactions' (Tear out/off/down-contracted), 'Sales Price' (0.00), 'Tax Code' (Non), 'Markup' (100.0%), 'Margin' (100.0%), and 'Income Account' (S.42P - Construction s...). The 'Item is inactive' checkbox is unchecked. Buttons on the right include OK, Cancel, Notes, Custom Fields, Spelling, and Edit Markup...



## ITEMS – THE SECRET TO JOB-COSTING IN QUICKBOOKS

### HOW Items Work?

- For CONSTRUCTION COMPANIES, we use Items to track specific job stages
- You decide how to organize...
  - ✓ **Header Titles** –  
E.g., Windows, Doors
  - ✓ **Sub-Items** –  
Labor, Materials, Subs, etc.
- For both QB & CC Item Lists –  
How they are named,  
numbered, and organized  
– create your DETAILED  
JOB-COST REPORTS!

Sample Item  
Lists

### QuickBooks

♦ 347b.Piers/CW	Piers/curtain wall-sub
♦ 347c.Piers/CW	Piers/curtain wall-materials
♦ 347d.Piers/CW	Piers/curtain wall-other costs
♦ 347v.Piers/CW	Piers/curtain wall-variance from P.O.
♦ 349a.0th masn	Other masonry work-D/L-pay
♦ 349b.0th masn	Other masonry work-sub
♦ 349c.0th masn	Other masonry work-materials
♦ 349d.0th masn	Other masonry work-other costs
♦ 349v.0th masn	Other masonry work-variance from P.O.
♦ 35.WINDOWS	WINDOWSXXXXXXXXXXXXXXXXXXXX
♦ 360a.Windows	Windows-D/L-pay
♦ 360b.Windows	Windows-sub
♦ 360c.Windows	Windows-materials
♦ 360d.Windows	Windows-other costs
♦ 360v.Windows	Windows-variance from P.O.
♦ 361a.Windows	Windows (incl storm & screen)-D/L-pay
♦ 361b.Windows	Windows (incl storm & screen)-sub
♦ 361c.Windows	Windows (incl storm & screen)-materials
♦ 361d.Windows	Windows (incl storm & screen)-other costs
♦ 361v.Windows	Windows (incl storm & screen)-variance from P.O.
♦ 363a.Sp wndw	Special windows & glass-D/L-pay
♦ 363b.Sp wndw	Special windows & glass-sub
♦ 363c.Sp wndw	Special windows & glass-materials
♦ 363d.Sp wndw	Special windows & glass-other costs
♦ 363v.Sp wndw	Special windows & glass-variance from P.O.
♦ 367a.Awnings	Awnings-D/L-pay
♦ 367b.Awnings	Awnings-sub
♦ 367c.Awnings	Awnings-materials
♦ 367d.Awnings	Awnings-other costs
♦ 367v.Awnings	Awnings-variance from P.O.
♦ 38.DOORS	DOORSXXXXXXXXXXXXXXXXXXXX
♦ 380a.Doors	Doors-D/L-pay
♦ 380b.Doors	Doors-sub
♦ 380c.Doors	Doors-materials
♦ 380d.Doors	Doors-other costs
♦ 380v.Doors	Doors variance from P.O.
♦ 381a.Ext door	Exterior doors (incl storms & screens)-D/L-
♦ 381b.Ext door	Exterior doors (incl storms & screens)-sub
♦ 381c.Ext door	Exterior doors (incl storms & screens)-mate
♦ 381d.Ext door	Exterior doors (incl storms & screens)-other
♦ 381v.Ext door	Exterior doors (incl storms & screens)-varia
♦ 382a.Sl/trench	Sliding glass/trench doors-D/L-pay

DashboardTask ManagerTime ClockContactsTemplates

Accounting Integration

Integration SettingsAccounting Codes

Accounting Codes

Active	Acct. Code	Description	
<input checked="" type="checkbox"/>	*Reimb Group	Total Reimbursable Expenses	*Reimb Group - Total R
<input checked="" type="checkbox"/>	1005	Tax	1005 - Tax
<input type="checkbox"/>	1010	Building Permits	1010 - Building permits
<input checked="" type="checkbox"/>	1020	HBA assessments	1020 - HBA assessment
<input checked="" type="checkbox"/>	1030	Warranty fees	1030 - Warranty fees
<input checked="" type="checkbox"/>	1110	Blueprints	1110 - Blueprints
<input checked="" type="checkbox"/>	1120	Surveys	1120 - Surveys
<input checked="" type="checkbox"/>	1210	Lot clearing	1210 - Lot clearing
<input checked="" type="checkbox"/>	1220	Fill dirt and material	1220 - Fill dirt and mate
<input checked="" type="checkbox"/>	1300	Demolition	1300 - Demolition
<input checked="" type="checkbox"/>	1400	Temporary Electric	1400 - Temporary electr
<input checked="" type="checkbox"/>	1420	Individual wells	1420 - Individual wells
<input checked="" type="checkbox"/>	1430	Water service	1430 - Water service
<input checked="" type="checkbox"/>	1440	Septic system	1440 - Septic system
<input checked="" type="checkbox"/>	1450	Sewer system	1450 - Sewer system
<input checked="" type="checkbox"/>	1460	Gas service	1460 - Gas service
<input checked="" type="checkbox"/>	1470	Electric service	1470 - Electric service
<input checked="" type="checkbox"/>	1480	Telephone service	1480 - Telephone serv

CoConstruct

## ITEMS – THE SECRET TO JOB-COSTING IN QUICKBOOKS

### WHY are they so IMPORTANT?

#### 1. QuickBooks REQUIRES Items for:

- ✓ Estimates
- ✓ Purchase Orders
- ✓ Invoices

#### 2. Items can ALSO be used in Bills, Checks, and Credit Card purchases (but not Deposits or Journal Entries)

#### 3. Items let you track job-related detail that you would NOT want to see in your Chart of Accounts

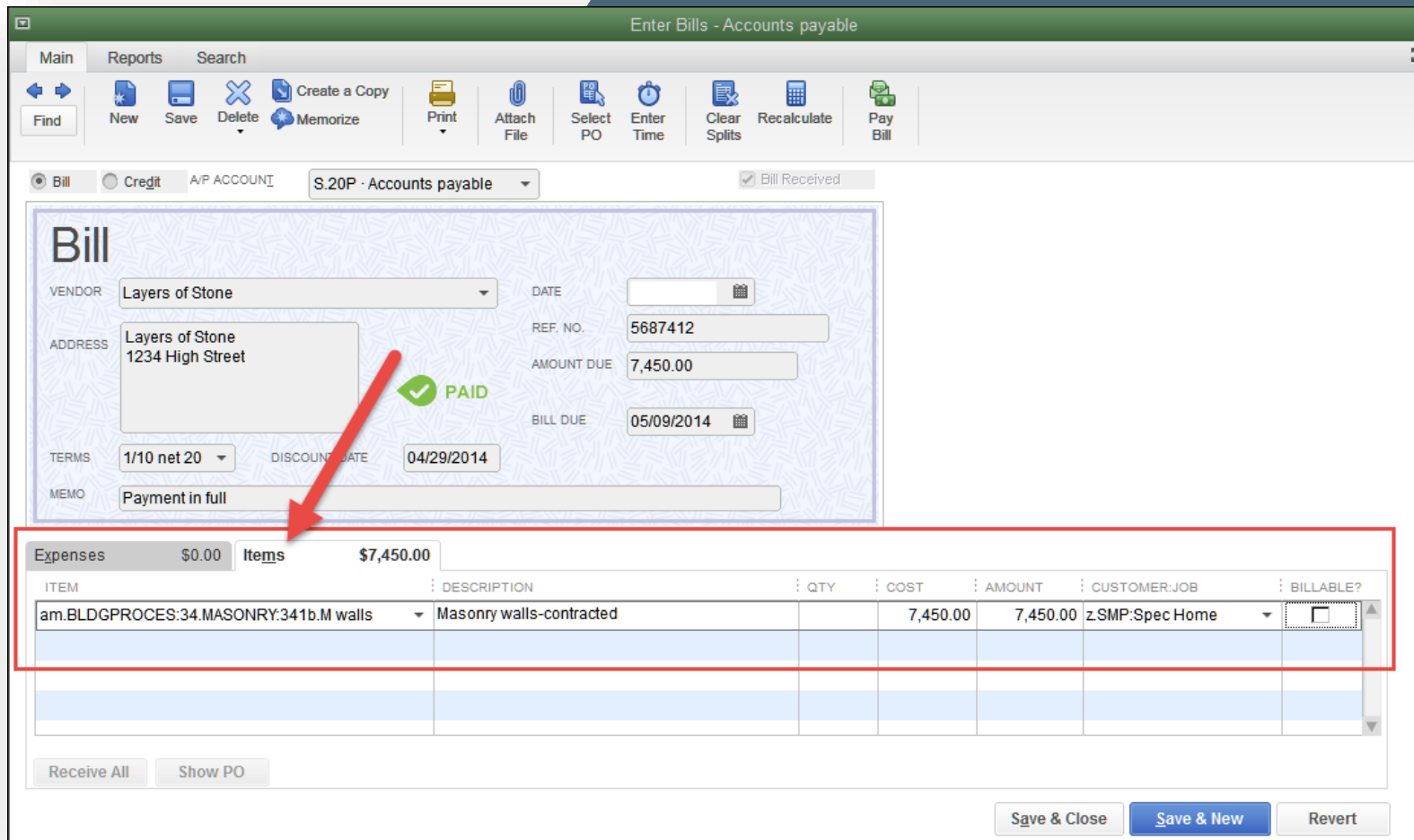
### QuickBooks (Item-Based) Job-Cost & Revenue Report



Service	Act. Cost	Act. Revenue	(\$ Diff.
aa.INCOME			
002.REM-RES'L			
0020.RM Depos	0.00	10,000.00	10,000.00
0021.Inv 1	0.00	10,000.00	10,000.00
0029.Finl Inv	0.00	10,000.00	10,000.00
Total 002.REM-RES'L	0.00	30,000.00	30,000.00
Total aa.INCOME	0.00	30,000.00	30,000.00
16.DEMO+PREP			
160a.Dmo/prep	8.80	0.00	(8.80)
Total 16.DEMO+PREP	8.80	0.00	(8.80)
19.TRASH			
190d.Trash	17.50	0.00	(17.50)
Total 19.TRASH	17.50	0.00	(17.50)
28.FRAMING			
280a.Framing	1,101.11	0.00	(1,101.11)
280c.Framing	901.31	0.00	(901.31)
Total 28.FRAMING	2,002.42	0.00	(2,002.42)
38.DOORS			
380a.Doors	137.21	0.00	(137.21)
380c.Doors	967.66	0.00	(967.66)
Total 38.DOORS	1,104.87	0.00	(1,104.87)
40.INSULATION			
400c.Insulate	111.43	0.00	(111.43)
Total 40.INSULATION	111.43	0.00	(111.43)
46.INT WALLS			
461a.Dry hang	517.28	0.00	(517.28)
461c.Dry hang	244.50	0.00	(244.50)
Total 46.INT WALLS	761.78	0.00	(761.78)

## ITEMS – THE SECRET TO JOB-COSTING IN QUICKBOOKS

To see detailed job-cost reports... always Use Items (within the Items Tab) for job-related Bills, Checks, and Credit Card Entries:

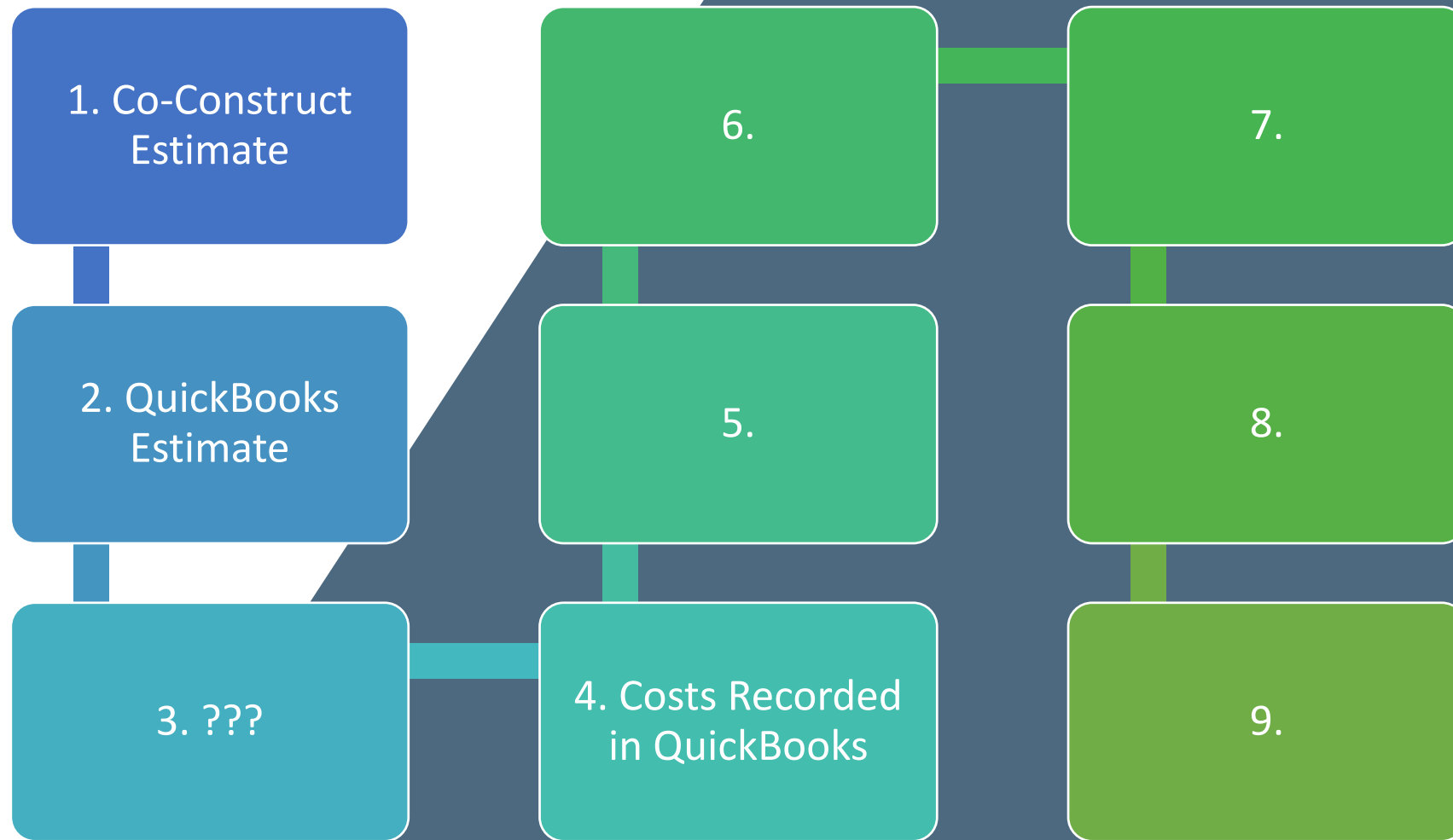


The screenshot shows the 'Enter Bills - Accounts payable' window in QuickBooks. The 'Bill' form is displayed for 'Layers of Stone' with a date of 05/09/2014 and an amount due of 7,450.00. A red arrow points to the 'Items' tab in the 'Expenses' section, which is highlighted with a red box. The 'Items' tab shows a table with one item: 'Masonry walls-contracted' with a cost of 7,450.00 and an amount of 7,450.00.

ITEM	DESCRIPTION	QTY	COST	AMOUNT	CUSTOMER:JOB	BILLABLE?
am.BLDGPROCES:34.MASONRY:341b.M walls	Masonry walls-contracted		7,450.00	7,450.00	z.SMP:Spec Home	<input type="checkbox"/>



# CoConstruct + QuickBooks® - Mobilize Your Field Ops + Streamline Your Job-Cost Accounting



## Poll #3:

Usefulness, Accuracy, Timing  
of YOUR Current Reports



**QUICKBOOKS ESTIMATES** → **QUICKBOOKS PURCHASE ORDERS**  
= **NED2** (*Never Enter Data Twice*) **MAGIC**

**QuickBooks Job Estimate**

**Job Phase A**

- Labor (Details)
- Subs (Details)
- Materials (Details)
- Other (Details)



**Job Phase B**

- Labor (Details)
- Subs (Details)
- Materials (Details)
- Other (Details)



*Etc.*

**SELECT ITEMS TO  
CREATE PO'S FOR  
EACH VENDOR**

**(NED2)**

**QuickBooks Purchase Orders**

**Vendor A - Example**

**Job Phase A –**

- Materials Detail

**Job Phase B –**

- Materials Detail

## WHAT HAPPENS NEXT?

## THE BILL ARRIVES

### Open POs Exist



Open purchase orders exist for this vendor. Do you want to receive against one or more of these orders?

Yes

No

### Open Purchase Orders

Vendor Layers of Stone

Select a Purchase Order to receive

✓	Date	PO No.	Memo
	05/01/2012	7	As per bid submitted...

OK

Cancel

Help

## COPYING POs INTO BILLS, CHECKS, AND CREDIT CARD ENTRIES IN QUICKBOOKS ADDS = NED2 (*Never Enter Data Twice*) MAGIC

+  
**S-A-C**  
(Speed,  
Accuracy,  
& Control)

Enter Bills - Accounts payable

Main Reports Search

Find New Save Delete Create a Copy Memorize Print Attach File Select PO Enter Time Clear Splits Recalculate Pay Bill

Bill Credit A/P ACCOUNT S.20P - Accounts payable Bill Received

**Bill**

VENDOR Layers of Stone DATE REF. NO. 5687412

ADDRESS Layers of Stone 1234 High Street AMOUNT DUE 7,450.00

TERMS 1/10 net 20 DISCOUNT DATE 04/29/2014 BILL DUE 05/09/2014

MEMO Payment in full

PAID

Expenses \$0.00 Items \$7,450.00

ITEM	DESCRIPTION	QTY	COST	AMOUNT	CUSTOMER:JOB	BILLABLE?
am.BLDGPROCES:34.MASONRY:341b.M walls	Masonry walls-contracted		7,450.00	7,450.00	ZSMP:Spec Home	<input type="checkbox"/>

Receive All Show PO

Save & Close Save & New Revert

## QUICKBOOKS PURCHASE ORDERS...

### ***“WHY USE PURCHASE ORDERS?” \****

#### 1. SPEED

- Estimates copy (NED2) directly to Purchase Orders
- PO's copy (NED2) directly to Bills, Checks, or Credit Card entries
- Avoid “from scratch” data entry
- No need to “track down” Job, Items, etc. 😊

#### 2. ACCURACY

- Documents purchasing details and ensures clear understanding with your Trades.
- Exact Job and exact Items copy into cost entries → Avoids “wrong Job” and “wrong Item” results on reports 😊

#### 3. CONTROL & \$ SAVINGS

- \$ Amounts and quantities copy into QB cost entries – so problems are immediately visible.
- If the \$ amounts or quantities DON'T MATCH the vendor bill – STOP!
- INVESTIGATE...
  - ✓ *Overbilling?*
  - ✓ *Duplicate billing?*
  - ✓ *Unrecorded Change Order?*
- Resolution BEFORE payment prevents after-the-fact time and aggravation 😊

*\* Even if you don't send them to vendors...*

## Poll #4:

# Purchase Orders



## CoConstruct + QuickBooks® - Mobilize Your Field Ops + Streamline Your Job-Cost Accounting

# TRUE JOB COSTING REQUIRES RELIABLE LABOR INFORMATION

## CO-CONSTRUCT – TIME CLOCK LIST

COCONSTRUCT™

[Main Menu](#)
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[Task Manager](#)
[Time Clock](#)
[Contacts](#)
[Templates ▾](#)
[Users ▾](#)
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[Settings ▾](#)

## Time Clock ?

Clock In

+

Add Time

12/19/2016

-

1/3/2017

Filter

Settings

Export

Push

Date	Employee	Type	Project	Activity	In	Out	Hours	Notes	Approved	QB
Fri 12/30	Barry Allen	Regular	Jones Residence	3210 - Framing Labor	8:30 AM	3:30 PM	7:00			
Thu 12/29	Barry Allen	Regular	Jones Residence	3210 - Framing Labor	8:00 AM	4:00 PM	8:00			
Wed 12/28	Jay Garrick	Regular	Jones Residence	5100 - Drywall	1:00 PM	7:30 PM	6:30			
Wed 12/28	Barry Allen	Regular	Jones Residence	5100 - Drywall	7:30 AM	3:30 PM	8:00			
Tue 12/27	Jay Garrick	Regular	Jones Residence	5300 - Painting - Interior	10:30 AM	6:30 PM	8:00			
Tue 12/27	Barry Allen	Regular	Walters Remodel	4300 - Exterior Doors	7:00 AM	3:00 PM	8:00			
Mon 12/26	Barry Allen	Regular	Walters Remodel	5300 - Painting - Interior	12:30 PM	4:30 PM	4:00			
Mon 12/26	Jay Garrick	Regular	Jones Residence	3410 - Exterior Trim - Lab...	10:30 AM	6:30 PM	8:00			
Mon 12/26	Barry Allen	Regular	Walters Remodel	5300 - Painting - Interior	8:00 AM	12:00 PM	4:00			

## QUICKBOOKS – TIMESHEET

**Weekly Timesheet**

Previous Next Print Edit Single Activity

# Timesheet

NAME **Barry Allen** WEEK OF **Dec 26 to Jan 1, 2017**

CUSTOMER-JOB	SERVICE ITEM	PAYROLL ITEM	NOTES	M 26	TU 27	W 28	TH 29	F 30	SA 31	SU 1	TOTAL	BILLABLE?
Walters Remodel	5300 - Painting - Interior	Hourly wage		8.00							8.00	<input checked="" type="checkbox"/>
Walters Remodel	4300 - Exterior Doors	Hourly wage			8.00						8.00	<input checked="" type="checkbox"/>
Jones Residence	5100 - Drywall	Hourly wage				8.00					8.00	<input checked="" type="checkbox"/>
Jones Residence	3210 - Framing Labor	Hourly wage					8.00	7.00			15.00	<input checked="" type="checkbox"/>
											0.00	<input checked="" type="checkbox"/>
<b>Totals</b>				8.00	8.00	8.00	8.00	7.00	0.00	0.00	39.00	

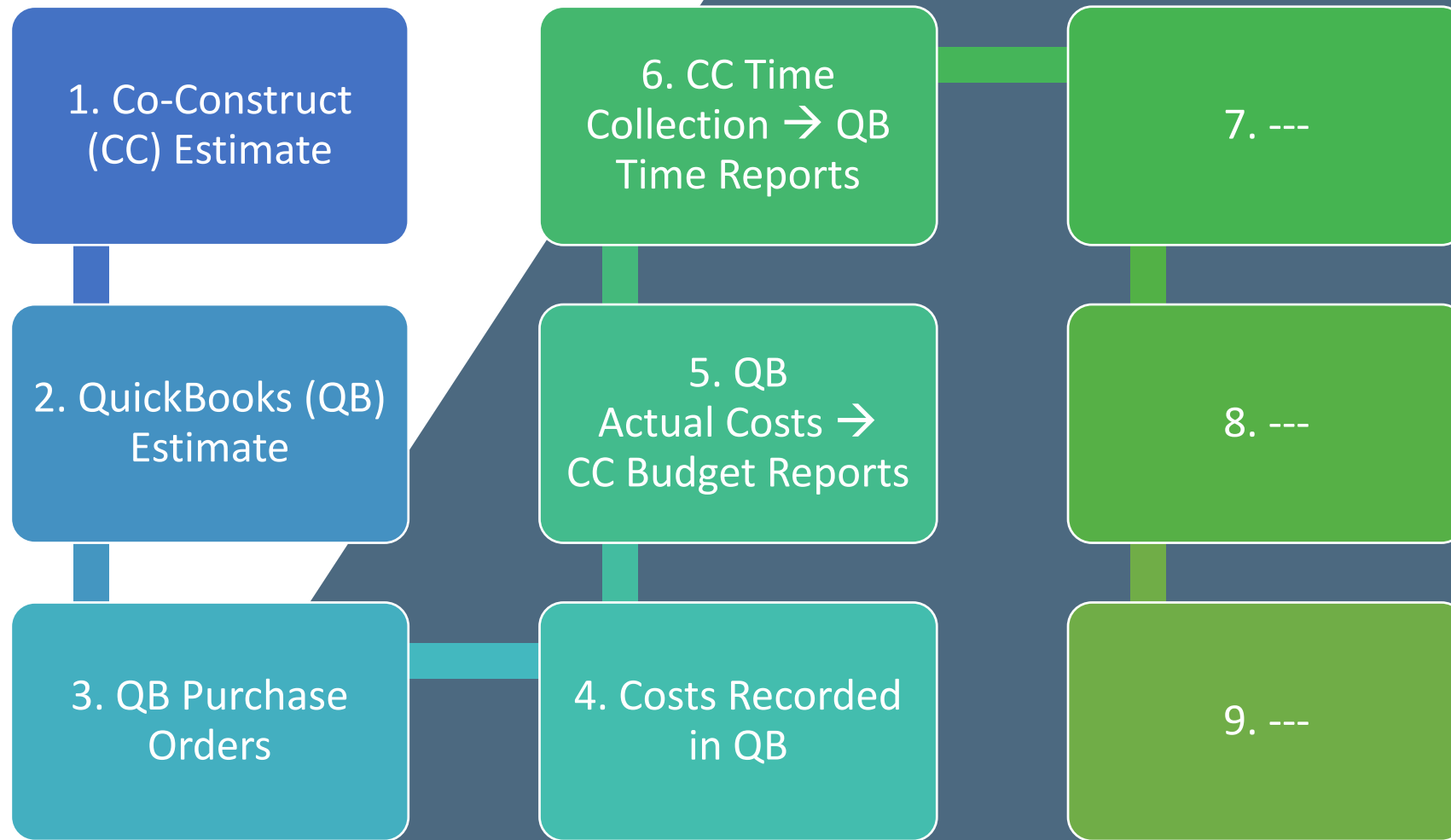
☒ Wrap text in Notes field

Copy Last Sheet Save & Close Save & Now Clear

## NEW FEATURE



# CoConstruct + QuickBooks® - Mobilize Your Field Ops + Streamline Your Job-Cost Accounting

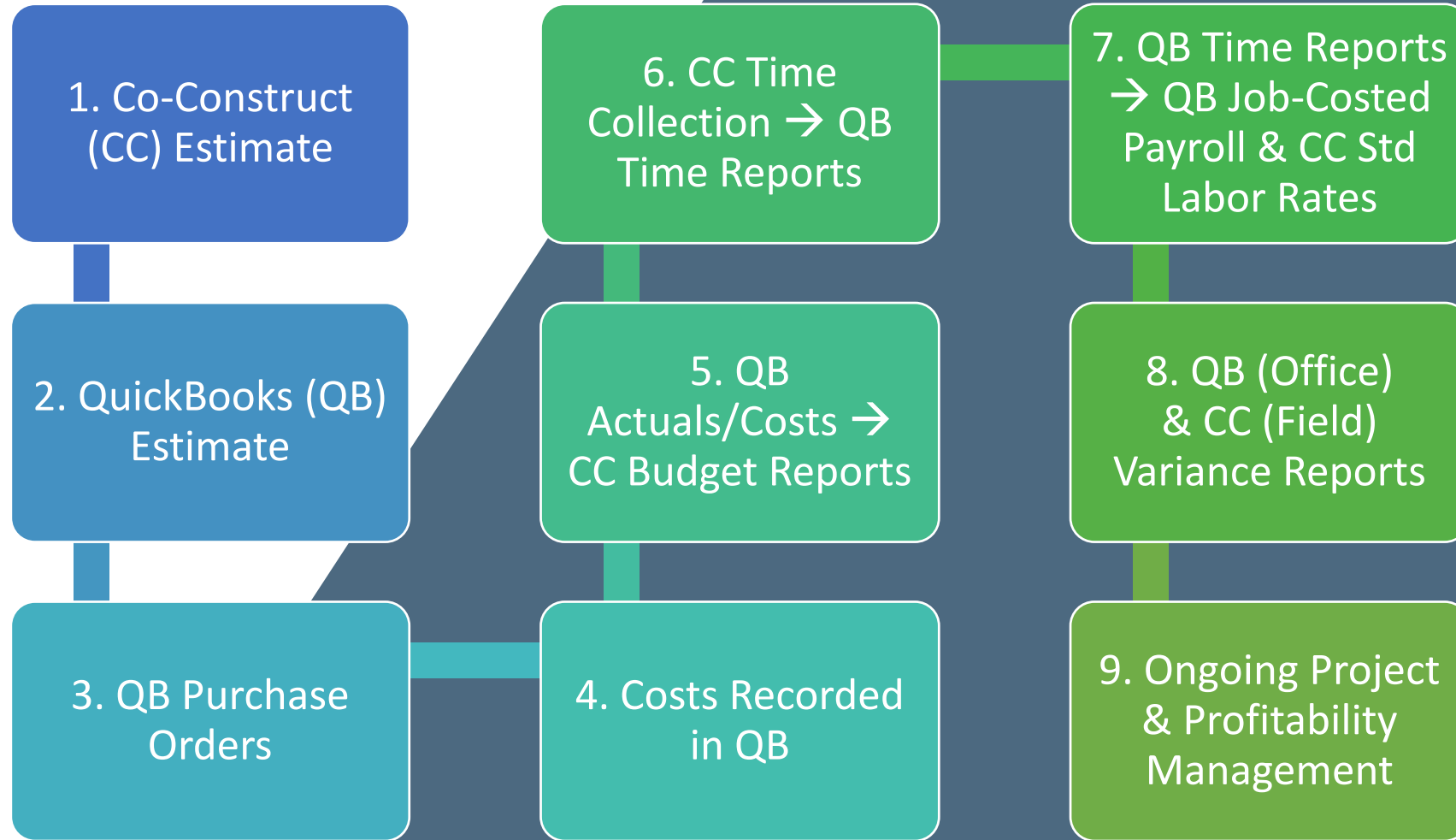


## Poll #5:

# Time Tracking & Employee Job-Costing



# CoConstruct + QuickBooks® - Mobilize Your Field Ops + Streamline Your Job-Cost Accounting



# CoConstruct + QuickBooks® - Mobilize Your Field Ops + Streamline Your Job-Cost Accounting

## BEGINNING WITH THE END IN MIND

### CO-CONSTRUCT – IN THE FIELD

Sherry's Cabin

Overview Financials Schedule Selections Change Orders Files & Photos To-dos Messages Job t

### Financials

Estimate Bids **1** Summary Budget

ⓘ This is a fixed price project. Clients cannot see this budget.

	Accounting Code	Original Budget	Revised Budget	Actuals to-date	Complete	Projected Total	Price/sq. ft.	% of Total	Diff. from Rev. Budget	Projected Cost to Complete
>	1010 - Building Permits	1,494.30	1,494.30		<input type="checkbox"/>	1,494.30		0.31	0.00	1,494.30
>	1110 - Blueprints	27,054.00	27,054.00		<input type="checkbox"/>	27,054.00		5.55	0.00	27,054.00
>	1120 - Surveys	500.00	500.00		<input type="checkbox"/>	500.00		0.10	0.00	500.00
>	1210 - Lot clearing	2,500.00	2,500.00		<input type="checkbox"/>	2,500.00		0.51	0.00	2,500.00
>	1400 - Temporary Electric	450.00	450.00		<input type="checkbox"/>	450.00		0.09	0.00	450.00
>	1430 - Water service	450.00	450.00		<input type="checkbox"/>	450.00		0.09	0.00	450.00
>	1450 - Sewer system	450.00	450.00		<input type="checkbox"/>	450.00		0.09	0.00	450.00
>	2000 - Excavation and backfill	20,250.00	20,250.00		<input type="checkbox"/>	20,250.00		4.15	0.00	20,250.00
>	2100 - Footings and foundation	12,342.00	12,342.00		<input type="checkbox"/>	12,342.00		2.53	0.00	12,342.00
>	3110 - Lumber - 1st package	5,685.00	5,685.00		<input type="checkbox"/>	5,685.00		1.17	0.00	5,685.00
>	3120 - Lumber - 2nd package	5,875.00	5,875.00		<input type="checkbox"/>	5,875.00		1.21	0.00	5,875.00

### BUDGET VS. ACTUAL VARIANCE REPORT

## DETAIL SHOWN BY JOB STAGE

### QUICKBOOKS – IN THE OFFICE

12:49 PM  
07/03/02

Sample Builders/Remodelers, Inc.  
6. Job Estimates vs. Actuals Detail for s815 Tedman  
All Transactions

Service	Est. Cost	Act. Cost	(\$ Diff.	Est. Revenue	Act. Revenue	(\$ Diff.
aa.INCOME						
002.REM-RE'S'L						
0020.RM Depos	0.00	0.00	0.00	10,000.00	10,000.00	0.00
0021.Inv 1	0.00	0.00	0.00	10,000.00	10,000.00	0.00
0029.Finl Inv	0.00	0.00	0.00	10,000.00	10,000.00	0.00
Total 002.REM-RE'S'L	0.00	0.00	0.00	30,000.00	30,000.00	0.00
Total aa.INCOME	0.00	0.00	0.00	30,000.00	30,000.00	0.00
am.BLDGPROCES						
07.PROJ MGMT						
070a.Proj mgt	50.00	21.99	(28.01)	0.00	0.00	0.00
071a.Estimate	0.00	22.13	22.13	0.00	0.00	0.00
072a.Suprvsn	200.00	143.85	(56.15)	0.00	0.00	0.00
078a.ChgOrdr	0.00	9.89	9.89	0.00	0.00	0.00
082a.Orders	0.00	92.61	92.61	0.00	0.00	0.00
Total 07.PROJ MGMT	250.00	290.47	40.47	0.00	0.00	0.00
12.DESIGN/ENG						
120a.Design/E	0.00	24.74	24.74	0.00	0.00	0.00
Total 12.DESIGN/ENG	0.00	24.74	24.74	0.00	0.00	0.00
14.EXTER PREP						
148d.Eq rent	50.00	0.00	(50.00)	0.00	0.00	0.00
Total 14.EXTER PREP	50.00	0.00	(50.00)	0.00	0.00	0.00
16.DEMO+PREP						
160a.Dmo/prep	0.00	8.80	8.80	0.00	0.00	0.00
Total 16.DEMO+PREP	0.00	8.80	8.80	0.00	0.00	0.00
19.TRASH						
190d.Trash	100.00	17.50	(82.50)	0.00	0.00	0.00
Total 19.TRASH	100.00	17.50	(82.50)	0.00	0.00	0.00
28.FRAMING						
280a.Framing	640.00	1,101.11	461.11	0.00	0.00	0.00
280c.Framing	500.00	901.31	401.31	0.00	0.00	0.00
Total 28.FRAMING	1,140.00	2,002.42	862.42	0.00	0.00	0.00

### ESTIMATE VS. ACTUAL VARIANCE REPORT



## NED2 MAGIC

**CO-CONSTRUCT → QUICKBOOKS**  
**QUICKBOOKS → CO-CONSTRUCT**  
**+ Informed Owners, Office & Field Staff**

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**= Streamlined Operations**  
**+ Happier Customers**  
**+ Increased Profitability**

## In Summary...

- There is value in on-line technology to simplify and integrate your financial project management and accounting information
- “Items” are the secret to Job Costing
- Purchase Orders play a critical role in driving speed, accuracy and control for your business



# How We Help Construction Companies

### TRAINING

- Live Mastermind & Mentoring Groups
- CAMP – Online , In-depth, Recorded QuickBooks Desktop Job-Cost Training
- Insightful Stories & Blog Articles
- Periodic Newsletters
- Complimentary Webinars

### CONSULTING

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- Project Oversight for One-to-One System Cleanup, Design, Customization, and Training (“Remodel” Current QuickBooks or Clean System Start Up)
- Confidential, Internet-based Support & Training (Hourly or Discounted Time Blocks)

### SUPPORT PRODUCTS

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- eCPA – Employee Cost & Pricing Analyzer
- Month-End Procedures
- User-friendly P-O-C Calcs & Entries
- Deep Discounts on QuickBooks Pro, Premier, Enterprise, QBO, and Payroll

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Diane Gilson

734-544-7620

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