



Custom Reports for QuickBooks

The Data is In There!



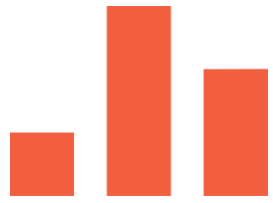
Introduction

- Angela Meharg
 - Based in Toronto, Canada
 - 24 years specializing in Custom Reporting & Crystal Reports
 - 8 years now working with QB data
 - Advanced Certified QB ProAdvisor
 - Top 100 ProAdvisor in 2020 and 2021



Why Custom Reports?

- Four main reasons
 1. Limitations of QuickBooks
 2. Everyone enters data slightly differently
 3. Every company measures different things
 4. Getting reports to people who don't use QB



The Most Important Reason

To stop the insanity of
exporting to Excel



Poll #2

- Which of these report situations have you experienced? Choose all that apply.
 - Cobbled together multiple Excel exports
 - Wanted a way to give reports to non-QB users
 - Needed a specific look or unusual format
 - Wanted to include external data
 - Needed a way to distribute reports via email



Excel Hell

A few years ago, I received this from a customer...

Job Information
 Custom: Boxer Property
 Job: Job#33955\Install gas monitor
 Site Address:
 Job Status:
 Type: Residential/Commercial
 Estimator:

Customer Information
 Bill to:
 Address:
 City:
 Start Date:
 Complete Date:

Billing Status
 Original Contract
 Change Order
 Total Contract
 Job Billed Amount
 Job Paid Amount:
 Over/Underbilled

| | | Est. Costs Vs. Actual | | | | | | | | | | | |
|-----------------------------------|--|-----------------------|----------------------|-------------------|---------------|-----------------|------------------------|-------------|----------------|----------------|-----------------------------|---------|--|
| | | Est. Cost | Actual Costs to Date | Balance | Percent Spent | Est. Revenue | Actual Revenue to Date | Balance | Percent Spent | Est. Labor Hou | Actual Labors Hours to Date | Balance | |
| Parts | | | | | | | | | | | | | |
| Misc | | 425.00 | 0.00 | (425.00) | 0.00% | 573.75 | 0.00 | (573.75) | 0.00% | | | | |
| Equipment | | 959.00 | 959.00 | 0.00 | 100.00% | 1,817.44 | 1,817.44 | 0.00 | 100.00% | | | | |
| Parts | | 1,373.67 | 1,200.98 | (172.71) | 87.43% | 1,654.46 | 2,426.21 | 573.75 | 130.94% | | | | |
| Shipping Charge (Shipping Charge) | | 200.00 | 156.43 | (41.57) | 78.22% | 270.00 | 270.00 | 0.00 | 100.00% | | | | |
| Total Parts | | 2,957.67 | 2,348.39 | (609.28) | 78.80% | 4,515.65 | 4,515.65 | 0.00 | 100.00% | | | | |
| Service | | | | | | | | | | | | | |
| Labor (Commercial Labor) | | 1,600.00 | 995.69 | (734.31) | 54.11% | 4,809.35 | 4,809.35 | 0.00 | 100.00% | | | | |
| Service | | 0.00 | 0.00 | 0.00 | #DIV/0! | 0.00 | 0.00 | 0.00 | #DIV/0! | | | | |
| Total Service | | 1,600.00 | 995.69 | (734.31) | 54.11% | 4,809.35 | 4,809.35 | 0.00 | 100.00% | | | | |
| TOTAL | | 4,557.67 | 3,214.08 | (1,373.59) | 70.86% | 9,325.00 | 9,325.00 | 0.00 | 100.00% | | 30.00 | | |

Materials Cost

| Source Name | Type | Date | Num | Memo | Account | Billed Amount | Open PO Amount | Total |
|-------------------------------------|------|------------|-------------|--------------------------------|-------------------------|-----------------|----------------|-------|
| American Express | BE | 01/30/2014 | | 85-0325 Sherlock Gas monitor | Job Materials Purchased | 935.25 | | |
| American Express | BE | 01/30/2014 | | 82-0101 Sensors | Job Materials Purchased | 141.71 | | |
| American Express | BE | 01/30/2014 | | 27-0063 Cable | Job Materials Purchased | 124.00 | | |
| American Express | BE | 01/30/2014 | | Shipping Charges | Shipping and Freight | 156.43 | | |
| Bestco Industries | BE | 12/12/2013 | CJU131210A1 | Green hook fan MISE1-24-432-87 | Job Equipment Purchased | 959.00 | | |
| Total Job#33955\Install gas monitor | | | | | | 2,348.39 | | |
| Total Boxer Property | | | | | | 2,348.39 | | |

Labor Costs

| Date | Name | Billed Hours | Unbilled Hours |
|--|-----------------|--------------|----------------|
| 12/19/2013 | Scott, W. Clay | 8.75 | |
| 12/19/2013 | Ayompa, George | 8.75 | |
| 12/19/2013 | Powell, William | 6.25 | |
| 12/19/2013 | Chuan, Kevin | 6.25 | |
| Total Labor | | 30.00 | |
| Total Boxer Property Job#33955\Install gas monitor | | 30.00 | |

Work Complete Information

Date Range Filter Optional



Going Beyond QB

- Job Costing
 - Why Estimate vs Actual isn't enough
 - What if you want to see the status of POs both open and completed?
 - What if you don't want to include Item Receipts with Actuals because you haven't received the Bill yet?
 - What if you need to calculate the cost of accrued labor hours since the last payroll run so you can do a more accurate month end WIP entry?
 - What if you want to see all of the above – together?



Going Beyond QB

- Commissions & Bonuses
- What if you want to calculate bonus more employees than a single supervisor, sales rep, or project manager?
- What if commissions are based on multiple factors and conditions?



Sample the Possibilities

We built a library reports including...

- Comprehensive Job Cost Report
- Cost Plus-style Job Cost Report
- AIA Payment Application
- Sworn Statement
- WIP Worksheet
- A/P Worksheet
- Cashflow Command Center
- PO Management Report
- Open PO Tracking Report
- Unbilled Cost + Time Report
- Comprehensive P&L Report
- Commission/Bonus Report



How Do We Do It?

It depends!

- Data Warehouses
 - [QQube for QuickBooks](#)
 - [FinJinni Pro](#) (also works with QB Online)
- Custom Reporting Tool (Enterprise only)

For report design we use Crystal Reports



Keep Folks Out of QB

A Custom Report solution also means

- You can save money – pay for fewer QB licenses
- Less wear & tear on the file
- Keeping tighter control of the data
- Employees to get exactly – and only – the info they need to do their jobs (without asking someone else for it)



Bonus for You

The biggest problem with Desktop is the potential for file corruption. Learn how to prevent that especially if the file is large!

<https://datisfy.com/the-truth-about-quickbooks-desktop-files/>

At the bottom, download a Prevention Checklist!



Want to Know More?

- angela@datisfy.com
- 1-800-801-4024
- Visit datisfy.com