



SUMMIT

ALWAYS ON. ALWAYS SECURE.

Elevating Your Business with Cloud Innovation

Presented by Jake Reeves

Agenda

About

Scalability & Flexibility

Cost Efficiency

Accessibility

Enhanced Security

Why Summit?

Q&A

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Meet the Mountaineer



JAKE REEVES

Director of Sales
& Cloud Productivity Expert

20 years of IT consulting experience

7 years with Summit

Microsoft Certified Professional

Network+ Certified

Security+ Certified

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Summit Services



CLOUD HOSTING

Unique, flexible cloud solutions that actually meet your technology needs



APPLICATION HOSTING

Access your critical applications and data securely from anywhere in the world. We host your licensed software on secure, private servers managed by experienced industry professionals so you can focus on growing your business.



MANAGED IT SERVICES

We work as an extension of your internal IT team to proactively monitor and support your business operations

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OVER

8,000

SERVERS

OVER

30,000

END-USERS



Scalability & Flexibility

ON-DEMAND RESOURCES

- Users
- Server resources
(RAM, CPU or Storage)
- Seasonal adapting

ELASTIC SCALABILITY

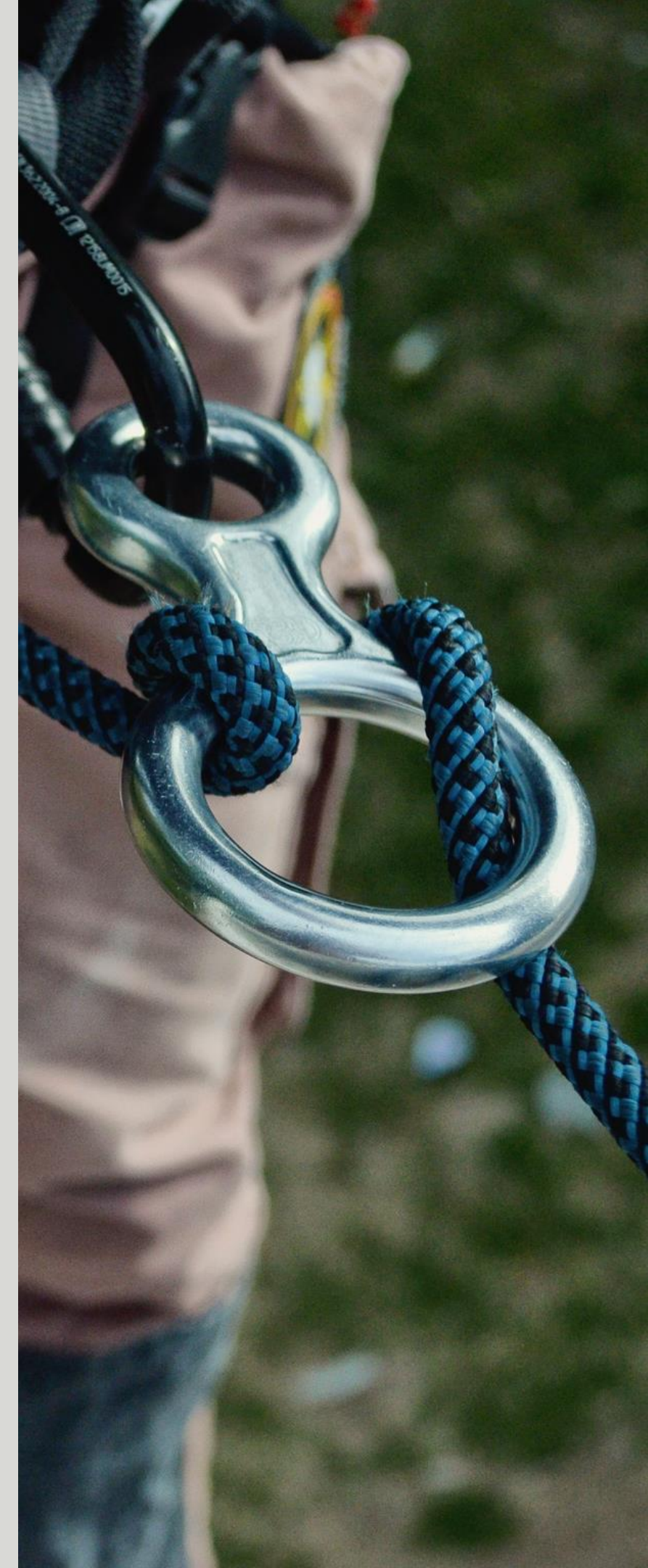
- Handle fluctuations in
workload
- No costly investments in
growth or retraction
- No downtime
- Minimal resource waste

GEOGRAPHIC EXPANSION

- Removing IT limitations
- Adding new audiences to
your business
- Disaster recovery

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Cost Efficiency

Pay-as-you-go pricing model

- Only pay for what you use
- Accurate computing forecast spend
- No upfront capital costs
- Minimal operating costs
- Enterprise-grade security at an SMB price
- Avoid expensive hardware purchases

Fully managed

- Backups with disaster recovery
- Data security included
- 24/7 tech support
- Server maintenance and upgrades

Improved Collaboration & Accessibility

01 SHARING BETWEEN PEOPLE

- Company files
- Applications such as QuickBooks, Sage, or Office
- Screen sharing or shadowing
- Local automatic printing

02 REMOTE ACCESS TO COMPANY DATA

- From any device
(PCs, Windows, MACs, tablets, smart phones,
iPads, and ChromeBooks)
- Any where in the world

03 RELIABILITY

- 99.9999% guaranteed uptime
- 24/7 Support for help all hours of the day
- Minimal internet connection needed

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Enhanced Security & Compliance



TruGrid RDP Security
Multi-Factor Authentication



SOC I-III and ISO Certified
SSAE18
ISO 27001 Certified



Guardicore

Guardicore Server Segmentation
Slices in the pie



SentinelOne®

Sentinel One Anti Virus / Malware
End Point Protection

Why Summit?

24/7 SUPPORT



We answer 95% of support tickets in 20 minutes or less and have a 95% customer satisfaction rating!

24/7 SECURITY



An enterprise-level security suite, 24/7 monitoring, and a dedicated security operations team!

REMOTE ACCESS



Work and access your applications securely from virtually anywhere in the world!

ALWAYS ON.



Our secure datacenters and world class technology offer 99.9999% uptime

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FAQ's



Do I still need anti-virus on my computer if everything is in the cloud?



How often is the server backed up and for how long?



Will my applications be the same as they are now?



What happens if my server gets a virus or malware?



How does printing work?



Do you have a partner or reseller programs available?

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to take advantage of the
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summithosting.com

jreeves@summithosting.com
(253) 857-9417